



# PRESS RELEASE

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## Nexus Infrastructure LLC Launched to Address Global Infrastructure Needs

Nexus Infrastructure LLC was launched today to supply global advisory services to address the unprecedented financial and operational challenges faced by public infrastructure owners and operators. In this tumultuous era of dwindling financial resources, escalating costs, and withering economic uncertainty, the expertise of Nexus professionals can provide strategies to leverage innovative solutions to maximize performance and ensure lasting sustainability for airports, highways, rail systems, and utilities across the globe.

Nexus provides financial and operations advisory services, drawing upon first-hand experience to recommend solutions that embrace historically successful practices yet reflect new and markedly different approaches demanded by constant industry evolution and economic conditions. Nexus derives its name from two defining firm characteristics: first, Nexus is an innovative consortium of independent advisors, all esteemed in their fields, united under a common professional brand to form a network, or *nexus*, of public infrastructure and services expertise. This structure ensures that the company is able to furnish the most senior and directly relevant experience for each project completed at competitive market rates, providing maximum value to its clients. Second, Nexus concentrates significantly on the provision of public-private partnership (P3) advisory services, positioning itself at the *nexus* of public and private sectors. "This unique structure provides the best advice and a great value to state and local officials. Nexus excels at solving difficult issues such as providing tools for developing, defining and expediting projects, forging relationships with the private sector, and understanding the implications and opportunities for infrastructure under the pending stimulus package," said Patrick J. Garahan, former secretary of transportation for the state of Vermont and Nexus professional.

Nexus brings extensive experience across a variety of infrastructure sectors, providing an unparalleled range of knowledge and capabilities. The advantages and collective experience of Nexus professionals includes:

- ◆ More than **100 years** of infrastructure advisory experience
- ◆ Project participation with **dozen teaming partners** including engineering firms, consultancies, and private equity investors.
- ◆ Proven success on more than **50 projects** across the US and internationally.

- ◆ Projects completed for the U.S. Department of Transportation, state governments and regional planning organizations, the Metropolitan Washington Airports Authority, and the Washington D.C. Water and Sewer Authority, among many others.

“This is a critical period for our nation’s infrastructure” said Nexus principal and co-founder James Gregoire. “Our ability to endure economic hardship and ensure long-term sustainability will be determined largely by the extent to which public sector agencies are willing to make difficult decisions and explore new financing and operational strategies.” Nexus was founded to supply these organizations and their leadership with the knowledge, resources, and confidence to pursue these vital initiatives. Nexus and its network stand ready to support these commendable efforts to deliver superior, more efficient services to the public.

Headquartered in Washington, DC, Nexus is immersed in the most critical discussions of our nation’s infrastructure at a time when states and municipalities alike are looking to the Federal government for leadership, guidance, and financial support to advance infrastructure and services initiatives. Spreading from its DC core, Nexus’s network of professionals enjoys an expansive reach through a broad geographic distribution of advisors and contact that extends across the country, from Maine to California. Nexus can be reached at 202.274.1830. For more information, please visit [www.nexusinfrastructure.com](http://www.nexusinfrastructure.com).